

# Solutions, Value, and Service



"Junior partner" Grace and "senior partner" Page have met weekly for two years through Partners Mentoring Youth. Partners established an Agency Fund in 2007 to support mentoring relationships within Larimer County.

Photo by Sherri Barber Photography

*Establishing an Agency Endowment Fund will minimize your staff and board workload while maximizing your growth and investment performance.*

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The Community Foundation of Northern Colorado is a nonprofit, public charity established in 1975 by local community leaders. It now manages approximately \$38 million in assets and more than 250 individual funds.

In its fiscal year ending June 30, 2007, the Community Foundation of Northern Colorado received \$5.8 million in gifts and distributed almost \$4.2 million in grants and program support. Offerings include donor advised funds, scholarship funds, designated funds, agency funds, field of interest funds, and unrestricted funds.

While other organizations, both nonprofit and for-profit, offer some of the functions the Community Foundation provides, its role in the community as a service provider to donors and nonprofit organizations is completely unique.

### **Agency Endowment Fund Services:**

- A sophisticated investment program that is regularly reviewed by a committee of professionals
- Complete planned giving services (gift annuities, gifts of real estate, charitable remainder trusts, etc.)
- Enhanced community recognition of your agency's endowment effort

The fee for these services ranges from 1.5% for smaller agency funds, to 1% for agency funds of \$250,000 or greater. The Community Foundation of Northern Colorado is able to provide a unique package of services and choices to fit an agency's needs.

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# Establishing An Agency Endowment Fund

## Agency Partnerships

The Community Foundation of Northern Colorado currently manages more than 25 agency funds. To encourage the growth of these agency funds, the Community Foundation has made approximately \$240,000 in matching funds grants in the last three years.

The Foundation adds value to these agency endowment programs by offering an investment program and planned giving services that small and mid-sized nonprofit organizations simply cannot afford to duplicate through their individual efforts.

Partnering with the Community Foundation to grow an endowment allows an agency to focus its valuable staff and board time on marketing and solicitation efforts rather than on investment management and technical planned giving responsibilities. The Foundation serves as a vehicle for outsourcing planned giving duties that involve complex assets, gift annuities, and trust arrangements.

## Investment Management and Accounting

The Community Foundation of Northern Colorado employs a professional staff and has state-of-the-art accounting software designed specifically for community foundations. Agencies receive quarterly fund statements showing investment performance, new gifts, distributions and the amount available for distribution.

The Community Foundation also has an excellent Investment Committee and investment program that would be impossible to replicate without at least several million dollars in assets. Designing an investment policy, selecting an Investment Committee, and performing an extensive, thoughtful investment advisor search can be a major distraction for any agency. Many agencies get sidetracked with these duties and spend little time actually promoting and soliciting endowment gifts.

## DonorCentral

The Community Foundation is pleased to introduce DonorCentral, an online portal that provides agencies with an easy, effective, and enjoyable way to manage funds. DonorCentral offers an agency's fund advisors 24/7 access to a private, secure area of the website where they can:

- Review the Fund Summary, which clearly indicates the "available to spend" balance and the market value of the fund.
- View gifts to the fund or disbursements from the fund, and easily sort the lists by date, name, or amount.

In addition, agencies that establish funds with the Community Foundation are highlighted in the "Featured Agencies" section of DonorCentral, where their funding needs can be viewed by donors.

For more information, visit the "Agency Funds" and "About Us - Investments" sections of [www.CommunityFoundationNC.org](http://www.CommunityFoundationNC.org).

*To learn more about agency funds, call (970) 224-3462.*

## Community Foundation of Northern Colorado Agency Funds

- Berthoud Historical Society Endowment
- Boys & Girls Club of Larimer County Endowment
- Discovery Science Center Endowment
- Estes Valley Victim Advocates Endowment
- Foothills Gateway Rehabilitation Center Charitable Foundation Trust
- Fort Collins Tennis Foundation
- Fort Collins Rotary Charitable Fund
- Foundation 4 Veterinary Dentistry Fund
- Friends of the Library Funds
- Hospice of Larimer County Endowment
- House of Neighborly Service Endowment
- Larimer Center for Mental Health Endowment
- Larimer Humane Society Endowment
- Lincoln Center Program Endowment
- Loveland Methodist Foundation, Inc.
- Loveland Methodist Mission
- Meals on Wheels of Loveland and Berthoud, Inc. Fund
- Museum of Contemporary Art Building Endowment
- The Nancy Fund-Project Self-Sufficiency
- National Technological University Foundation Agency Fund
- Partners Mentoring Youth Agency Endowment
- Poudre School District School Partners Fund
- Project Self-Sufficiency Endowment
- Respite Care Agency Endowment
- SAINT Volunteer Transportation Agency Endowment Fund
- Trees, Water & People Endowment
- United Way of Larimer County Endowment